



# Anza Energy Storage Pro Subscription

Anza offers a one-of-a-kind energy storage data and analytics subscription, along with expert team support, enabling BESS developers and equipment buyers to easily obtain in-depth, up-to-date data and compare products in a standardized manner rapidly. Gain on-demand access to direct-from-supplier pricing and commercial, technical, and risk data needed for your designs, finance models, RFPs, and procurements to increase margins. Have constant market intelligence at your fingertips, even when not in buying mode, to help you develop more projects, defend or assess project valuation, and win more business.

With Anza, you can save months and improve project profitability & risk position with access to previously unavailable data & comparison tools. **Learn more about the capabilities of platform and Market Insights service and find the best option to fit your company's needs.**

**Sample Storage Project**

Anza, CA 50 MW 4hr 365 cycles/yr Sep 2026 Save View

Show Lowest Cost Option per Block

	DC Tier-1	DC Tier-1	DC Tier-1
Price (\$/kWh)	167.87	145.53	135.58
Counterparty	DC Tier-1	DC Tier-1	DC Tier-1
System Archetype	DC Tier-1	DC Tier-1	DC Tier-1
AC / DC Block Supplier	DC Tier-1	DC Tier-1	DC Tier-1
FEOC Risk Rating	DC Tier-1	DC Tier-1	DC Tier-1
Tier-1	DC Tier-1	DC Tier-1	DC Tier-1
PCS Supplier	DC Tier-1	DC Tier-1	DC Tier-1
Domestic Content	DC Tier-1	DC Tier-1	DC Tier-1
Non-Chinese Battery Manufacturing	DC Tier-1	DC Tier-1	DC Tier-1
Pricing and Value	DC Tier-1	DC Tier-1	DC Tier-1
Exclude systems with Anza estimated April IEEPA Tariffs	DC Tier-1	DC Tier-1	DC Tier-1
Counterparty	DC Tier-1	DC Tier-1	DC Tier-1
AC / DC Block Model	DC Tier-1	DC Tier-1	DC Tier-1
5	DC Tier-1	DC Tier-1	DC Tier-1
6	DC Tier-1	DC Tier-1	DC Tier-1
7	DC Tier-1	DC Tier-1	DC Tier-1

**DC / DC Block**

Counterparty	DC Block	DC Block	DC Block
System Archetype	DC Block	DC Block	DC Block
Cell Manufacturer			
FEOC Risk Rating			
Ownership			
Effective Control Protection			
Tier-1	✓	✓	✓
Tax Equity Financed	✓	✓	✓
Vertical Integration	Cell, Pack and Container	Pack and Container	Cell, Pack and Container
Operating Projects in North America	11 - 25	11 - 25	1 - 10
Recent Average Project Size	101 - 500 MWh	501 - 1000 MWh	1 - 100 MWh



## Who We Help

Anza's one-of-a-kind platform and Market Insights expertise help teams through business development, project development, and procurement.

### All teams

- Quickly view market intel such as pricing, tariff & policy data, and manufacturers and products in the market to make early stage development decisions or produce an optimized shortlist when ready to buy
- Generate viable battery configurations and capacity maintenance schedules in seconds

### Development & Development Engineering

- Design with maximum flexibility to accommodate alternate options, buyer preferences, and policy or supply chain shifts
- See viable battery configurations, as well as space required to make early stage design decisions
- Gain a negotiation advantage when selling or buying projects to earn a higher development fee

### Procurement

- Access a market-wide view of all available products and verify that you have the best deal with direct-from-supplier, accurate CapEx and OpEx pricing
- Save massive amounts of time collecting data and performing supplier diligence
- View data to use for reporting to leadership and to establish defensible budgets

### Business Development & Power Marketing

- Get accurate energy storage pricing and product data to win more client business and increase margins
- Instantly access important information like certifications and downloadable documentation across 20 battery suppliers for improved bid response
- Ensure each client bid uses the best pricing, contract terms & bankable equipment







## Strategic Market Insights Service

### Navigate market changes & apply Anza's data to your business strategy

While consultants may offer a market report based on bottom-up price indices, Anza provides a quarterly report and custom analysis based on actual supplier quotes and intel. Through our procurement Advisory Services, we are always in the market managing many MW and MWh of product shortlisting, POs, and contract negotiations. This unique view provides our customers with unparalleled, actionable price, product, and supplier intel.

### With Anza's Market Insights, you get:

- The ability to phone an expert to answer your pressing product strategy & policy questions
- Quarterly market report on policy, trade, supply chain, vendor & technology roadmap, pricing & contract intel
- 4 hours of custom analysis per quarter to align with your goals (e.g. updated AVL, deep-dive into specific area like FEOC) and shared during expert briefing

## Example Anza Clients



*"Partnering with Anza has revolutionized our battery storage development. Their real-time data and OEM insights have replaced our cumbersome spreadsheets, letting us evaluate multiple battery configurations in seconds. This precision empowers us to size and price projects with confidence for our customers and partners, strengthening our economic models and boosting investor trust"*

**Joe O'Brien**  
Director of Battery Storage  
GridBeyond



# Energy Storage Pro Subscription Features

<b>Market-wide view with apples-to-apples comparison</b>	Compare AC/DC BESS from 20 battery suppliers & 9 PCS suppliers, including non-Chinese & complete domestic suppliers
<b>Up-to-date pricing</b>	Access up-to-date pricing for deliveries 3 years out for more than 85% of U.S. BESS supply including system, block, & PCS pricing and including relevant tariffs
<b>In-depth product &amp; supplier data at your fingertips</b>	Compare products & suppliers and filter using a wide breadth of commercial, technical & risk data (e.g. Tier 1 status, FEOC Risk Rating, tax equity financed, certifications & warranty documentation)
	Determine domestic content strategy through manufacturing location filters, IRS eligibility percentages & verification, and calculation of ITC financial value
<b>One of a kind technology</b>	See quantity of equipment & space needed for viable AC/DC configurations to know if a system will fit on-site
	Rank AC/DC block configurations by lowest lifecycle cost, which includes accurate CapEx & OpEx estimates with capacity maintenance
	Automate cash flow and capacity maintenance modeling and evaluate different deployment strategies with scenario modeling
	Tailor optimization to your project by adjusting financial, augmentation, and engineering advanced inputs to improve returns